

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Charles von Loewenfeldt, Inc. 1333 Gough Street San Francisco, California 94109		2. Registration No. 810
3. Name of foreign principal United States-Japan Trade Council, Inc.	4. Principal address of foreign principal 1000 Connecticut Avenue Washington, D.C. 20036	

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☐ Foreign or ☒ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☒ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) _____

☐ Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

(not applicable)

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

(not applicable)

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The UNITED STATES-JAPAN TRADE COUNCIL, INC., is a non-profit trade association with a membership of over 900 firms in the United States interested in fostering trade relations between the two countries.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒

Directed by a foreign government, foreign political party, or other foreign principal . . . Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal . . Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal . . . Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Because a substantial contributing member, the Japan Trade Promotion Office, 39 Broadway, New York, New York, is financed by the Japanese Government, the Council is registered with the Department of Justice under the provision of 22 U.S.C. Sec. 611 et seq. as an agent of such foreign principal.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

The offices of the Corporation

Date of Exhibit A February 29, 1972	Name and Title Charles von Loewenfeldt President	Signature <i>Charles von Loewenfeldt</i>
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UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

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REGISTRATION SECTION

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Charles von Loewenfeldt, Inc.	United States-Japan Trade Council, Inc.

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

The long-standing relationship between Charles von Loewenfeldt, Inc. and the United States-Japan Trade Council has been based on mutual respect and trust. Accordingly, there does not exist a written contract or letter of agreement. It is understood that either party may terminate the business relationship by providing the other party with written notice of intention to terminate based on a three-months' notification period. Charles von Loewenfeldt, Inc. receives from the United States-Japan Trade Council a monthly retainer of \$500. In addition, Charles von Loewenfeldt, Inc. is reimbursed for out-of-pocket expenditures at actual cost. These are billed monthly to the Council.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

(see answer to number 5)

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

As reported in our Supplemental Statement dated January 5, 1972, "We serve primarily as the Western Office of the Council, coordinating data-gathering activities. (In the past, from time to time, we prepared and disseminated, within the Western states, news releases pertaining to two-way U.S.-Japan trade and we disseminated pamphlets prepared and published at the Washington offices.) In addition, we serve the Council in making arrangements for special projects, such as seminars and symposia in various cities of the United States."

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?^{1/} Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
February 29, 1972	Charles von Loewenfeldt President	<i>Charles von Loewenfeldt</i>

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

May 31, 1967

Mr. Allen Taylor
Executive Secretary
U.S.-Japan Trade Council
1000 Connecticut Avenue
Washington, D. C. 20036

Dear Mr. Taylor:

The purpose of this letter is to confirm my understanding of our agreement whereby the U.S.-Japan Trade Council retains Charles von Loewenfeldt, Inc. as its west coast representatives and public relations counsel, effective May 15, 1967.

It is understood we are to be paid a monthly retainer of \$500. In addition, we will bill you monthly for out-of-pocket expenses and production costs. These expenditures will not be incurred without your prior knowledge and approval.

It is anticipated that this formalized relationship with your Council will be long lasting. Certainly we shall do our utmost to prove worthy of your interest and trust. However, as a matter of procedure, may we suggest that this contractual agreement may be terminated by either party by giving in writing a sixty-day notice of intent to terminate.

If you are in agreement with the above, would you kindly so indicate by signing the attached copy and returning it to us for our files.

Very truly yours,

Charles von Loewenfeldt, President
CHARLES VON LOEWENFELDT, INC.

ACCEPTED AND AGREED:

U. S. - JAPAN TRADE COUNCIL
By _____

Dated _____